



## Project Billing

During turnarounds, customers often face major issues with cost controls, due to incorrect billing or even delayed invoicing. To respond to these issues, United Safety designed the Project Billing process. Onsite Finance Administrators (OFAs) liaise directly with the customer and provide daily reports summarizing equipment rental costs, personnel man hours and any other reimbursable charges.

### Financial Needs Assessment

Prior to arriving onsite, United Safety conducts a full financial Needs Assessment to determine customer requirements including reporting standards and frequency. This assessment allows budget alignment and empowers United Safety to proactively determine any shortfalls, putting the customer at ease with the knowledge that they will be billed as per contract.

### The United Safety Difference

Once the Needs Assessment is complete, United Safety will provide a final order sheet. At this point, any changes will go through a change order process. This continuous validation process allows United Safety to affect the charges, eliminate oversights and implement improvements even while the turnaround is ongoing.

### Onsite Finance Administrator

Once the turnaround starts, the OFAs will ensure that all personnel and equipment onsite are billed as per the contract. The OFAs also send daily reports on equipment utilization or any other reimbursable items incurred onsite. In the course of the turnaround, United Safety provides detailed reports outlining the costs to date with a remaining value of the turnaround left (variance) on the purchase order or budget. This allows the customer to plan their safety costs to the end of the turnaround.

Through daily interaction and prompt corrective measures, United Safety's processes provide the customer peace of mind before, during and after the turnaround. The customer has the comfort that once United Safety has left site they have all the necessary information to finalize their turnaround costs.