Achieving a fully established local operation in Abu Dhabi in record time.

Managing all aspects of setting up operations including equipment mobilization, personnel recruitment and training, finance, administration and infrastructure in less than three months to service nine offshore rigs for United Safety's first customer in Abu Dhabi.

United Safety was awarded a contract to provide safety services and equipment fornine offshore drilling rigs for a major Abu Dhabi Oil and Gas player.

With no previous presence in Abu Dhabi, United Safety had to set up its entire local operational infrastructure in record time in order to meet the project's tight deadlines. This made operations and logistics efficiency a critical factor.

Challenge

Tight deadlines for operations set up, mobilization of equipment and recruitment of personnel to provide safety services for nine offshore rigs.

Solution

Utilized previous experience of a success-driven global pool of support personnel to manage and execute all aspects of the operational set up.

Results

Fully-operational entity set up, mobilization of equipment and personnel in record time, ensuring no project delays on account of safety provider.

Key Customer Benefits

Complicated logistics handled in a smooth and timely manner so the customer never waited for safety services

United Safety utilized its global footprint, streamlined operations, resource pool of skilled support personnel, and previous experience doing similar set ups in different countries to meet the extremely difficult deadline in the most efficient way possible. In less than three months United Safety had set up their local entity in Abu Dhabi, handled logistics of bringing in required equipment, recruited and trained personnel, and was ready to service the nine offshore rigs.

Introduction of international safety standards and service quality

With global expertise and standards adapted to the local region, United Safety was able to offer the customer a new caliber of reliable safety services. The quality, service-driven mindset brought in by United Safety positively surprised the customer and helped to shape their perception of safety service providers. This will not only benefit the customer, but also increase the value of safety services in the region.

Equipment provided exceeded customer's expectations

United Safety leveraged its solid relationship with key equipment suppliers to be able to bring a large quantity of equipment into the country in a very short timeframe. Equipment included:

- 1080 SCBAs
- 360 SABAs
- 360 EEBAs
- 60 Cascades
- other supporting products

The customer had access to brand new, high-quality equipment due to a strong financial commitment on United Safety's part.

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